

# Protect your cash flow against interest rate risk

## Interest Rate Risk Management Solutions

Protecting cash flow is crucial to businesses exposed to interest rate risk. Interest Rate Risk Management solutions are available to companies, businesses and partnerships that are exposed to the risk of interest rate fluctuations through holding debt.

### How it works

By providing a known maximum interest rate, this facility offers a flexible and controlled way in which to manage your interest rate exposure. Available in an embedded loan structure as a Tailored Business Loan or on a stand-alone basis, Interest Rate Risk Management Solutions can be tailored specifically to your business needs. From a simple fixed rate solution to those that provide the ability to benefit from favourable rate movement.

### Benefits

- **Personal attention** – dedicated pro-active relationship management
- **Certainty** – aids cash flow projection helping structure uncertain cash flows by providing a known maximum rate of interest to be paid
- **Protection** – against interest rate movement to cover your exposure
- **Secure and potentially profitable** – allows you to benefit from favourable rate movement whilst still protecting your exposure
- **Flexible** – profiles can be restructured should the interest rate view change
- **Debt management tool** – can be used to manage core and non-core debt
- **Freedom** – experts look after the interest rate risk with you, allowing you to concentrate on running your business

### Features

- Fully tailored to cover all or some of the debt
- Can be structured to match specific cash flow requirements
- Full term of the debt need not be covered
- Available in sterling or foreign currencies
- Structures can be premium-based or zero cost
- Personal attention - dedicated Treasury Solutions Partner who can make decisions - fast

## Complementary solutions

- Tailored Business Loan
- Fixed Rate Loan

### Important facts

#### Interest rate

- Agreed when deal is transacted. Talk to your Treasury Solutions Partner

#### Interest type

- Debit interest priced to London Inter Bank Offered Rate (LIBOR)

#### How is interest calculated?

- Interest varies depending on the specific solution agreed with you. Talk to your Treasury Solutions Partner

#### How is Interest paid?

- Typically monthly or quarterly

#### Minimum amount

- £250,000

#### Maximum amount

- Unlimited

#### What it costs

- Will depend on the specific solution you agree on, but can be zero-cost

#### Terms and conditions

- Available up to 30 year term
- Credit line may be required
- All terms and conditions are available on request

## Where do I go from here?

Talk to your local Business Partner or Treasury Solutions Partner

## Your Notes:

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